

JANUARY 2019

CAMERON ASHLEY BUILDING PRODUCTS, Inc. EXPANDS FOOTPRINT INTO ST. LOUIS THROUGH THE ACQUISITION OF THE ASSETS OF WARRIOR BUILDING PRODUCTS

GREER, S.C. — ([BUSINESS WIRE](#)) — Cameron Ashley Building Products, Inc. (“Cameron Ashley” or the “Company”), a portfolio company of Los Angeles-based private investment firm Pacific Avenue Capital Partners, LLC (“Pacific Avenue”), today announced the acquisition of the assets of Warrior Building Products, a St. Louis-based distributor of roofing, fasteners, siding, insulation and decking. The acquisition is the latest in a series of strategic changes under Pacific Avenue’s ownership, and follows the Company’s recent name change from Guardian Building Products.

“We are excited to add a St. Louis location to our network of distribution centers,” said Donny DeMarie, President and CEO of Cameron Ashley. “The acquisition further strengthens the Company’s position in the Midwestern United States while providing Cameron Ashley with a strong foothold in eastern Missouri and Southern Illinois. The St. Louis location expands our presence in Missouri and complements our existing locations in Kansas City and Joplin, MO. We look forward to leveraging this expanded footprint and to serving our customers and deepening our supplier relationships. We are committed to continuing to expand and scale the business through acquisitions, greenfield, and organic growth.”

Under Pacific Avenue’s ownership, Cameron Ashley has grown its network to over 5,000 customers across 30 plus strategically-located stocking distribution centers with a total storage footprint of over 4.2 million square feet. The warehouse footprint is supported by a fleet of over 125 tractors and 200 trailers that make in excess of 240,000 deliveries every year.

“The acquisition demonstrates of our strong commitment to expanding Cameron Ashley’s footprint to better support our customers while expanding the reach for our supplier partners,” said Chris Sznewajs, Founder and Managing Partner of Pacific Avenue. “We are excited about this acquisition along with the greenfield expansions that are planned in Nevada, Arizona, and Pennsylvania in 2019. We are committed to pursuing additional acquisitions that will expand our geographic footprint while continuing to offer our core product suite of roofing, insulation, gypsum, decking and siding.”

About Pacific Avenue Capital Partners

Pacific Avenue Capital Partners, founded by Chris Sznewajs, is a Los Angeles-based private investment firm. Pacific Avenue, in conjunction with its operating executives, partners with exceptional management teams to assist businesses in unlocking value and reaching their full potential. Pacific Avenue has a unique experience base in industrials, business services,

healthcare services, and building products that allows the firm to differentiate itself from traditional private equity. For more information, please visit www.pacificavenuecapital.com.

About Cameron Ashley Building Products

Cameron Ashley, formerly known as Guardian Building Products, is a leading distributor of roofing, insulation, gypsum, and other specialty building products. The Company operates a network of over 30 stocking distribution centers with a total storage footprint of over 4.2 million square feet in 20 states in the Midwest, Southeast, and Northeast United States. 26 of Cameron Ashley's distribution centers are strategically located within 150 miles of the 25 largest MSAs in the country. Through distribution center operations, as well as an established direct-from-manufacturer business model, Cameron Ashley Building Products delivers an array of innovative, market-focused products and services to over 5,000 customers in the lumber and building materials industry. To learn more, please visit <https://www.cameronashleybp.com/>

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